# Eagle Tree Condominium Association, Inc. 108 Night Hawk Drive Jupiter, FL 33477

## BOARD OF DIRECTORS MEETING

December 19, 2018

A Board of Directors meeting of the Eagle Tree Condominium Association, Inc. was held December 19, 2018.

**Present from the Board of Directors**: David Oestreich, President; Jerry Rokoff, Vice-President; Louise Berkman, Secretary; Pete Ciccone, Treasurer; Earle Yaffa, Member.

**Guests present from Timbers Resorts:** Carrie Bligh, Sarah Davis, Chris Goger, Andrew Blake, Jillian Tice, Gilles Cote, David Kalnas.

# CALL TO ORDER

The meeting was called to order by David Oestreich, President, at 11:00am, Eastern Time.

## ESTABLISHMENT OF QUORUM

With five Board members present at the time of roll a quorum was met.

## PROOF OF NOTICE OF BOARD OF DIRECTORS MEETING

Notice of the meeting was posted to ownership 48 hours in advance of the meeting.

# APPOINTMENT OF RECORDING SECRETARY

Mr. Oestreich appointed Sarah Smith as Recording Secretary.

#### APPROVAL OF AGENDA

• A motion was made by Louise Berkman to approve the agenda as presented. The motion was seconded by Earle Yaffa and unanimously carried.

# APPROVAL OF PREVIOUS BOARD MEETING MINUTES

• A motion was made by Earle Yaffa to approve the meeting minutes from November 20, 2018. The motion was seconded by Louise Berkman and unanimously carried.

# FINANCIAL REVIEW

#### November 2018 Financials

• Carrie Bligh gave an overview of the financial performance for the month of November. Overall, there was a deficit in operations of \$3,290. There was a deficit in revenue of \$17,468. In the Common General Expenses there was a surplus of \$1,378. For Vacation Plan Specific Expenses there was a surplus of \$12,800. The current life-to-date fund balance surplus is \$566,823.

#### **OPERATIONS UPDATE**

- Another email is being sent today to owners who have not yet paid their 2019 dues.
- We are anticipating a busy weekend on property, we are expecting 100% occupancy.
- We are currently in discussions with the POA for a use agreement for the parcel of land we have been using for events in the 600's.
- The POA has a new president, we have been working together to create an introduction of new owners to the relationship between the POA and COA.
- Jimmy Sarcona, Director of Housekeeping, resigned. His last day was Friday, December 14<sup>th</sup>.

## SALES & MARKETING UPDATE

- Two, four-bedroom homes closed on 12/4; one sold at \$95k and the other at \$125k.
- There are a couple additional potential buyers in discussions, hopefully moving towards the contract phase soon.

#### **NEW BUSINESS**

• The next Board meeting is scheduled for Tuesday, January 22, 2018 at 10:00am ET.

## **ADJOURNMENT**

• There being no further business to discuss, a motion was made by Early Yaffa to adjourn the meeting. The motion was seconded by Louise Berkman and unanimously carried. The meeting adjourned at 11:35am ET.